

## **TRANSNET FRAIGHT RAIL**, a division of

## TRANSNET SOC LTD

Registration Number 1990/000900/30 [hereinafter referred to as **Transnet**]

REQUEST FOR QUOTATION [RFQ] No. ERAC-FDT-MM64-22376

FOR PROVISION TO PERFORM INTERNAL DIESEL TANK CLEANING AND REFURBISHMENT AT ERMELO DEPOT

NO SITE BRIEFING WILL BE CONDUCTED IN THIS RFQ.

TECHNICA ENQUIRIES CONTACT THABO NKOANE ON 073 197 2547
COMMERCIAL ENQUIRIES CONTACT MATETE MADISHA ON 011 878 7070

ISSUE DATE: 26 OCTOBER 2016

CLOSING DATE: 03 NOVEMBER 2016

CLOSING TIME: 10:00

VALIDITY DATE: 31 JANUARY 2017

# Section 1 NOTICE TO BIDDERS

Quotations which must be completed as indicated in Section 2 of this RFQ are to be submitted as follows:

**METHOD:** Submit physically in the Tender Box

**CLOSING VENUE:** Transnet Freight Rail

Nzasm Building,

Tender Advice Centre, Ground Floor

Room G16

Corner of Paul Kruger and Minnaar Street

Pretoria 0001

NB: Tender box are only available from Monday to Friday from 07h00 to 16h00. Tender box is not available 24 hours

## 1 Responses to RFQ

Responses to this RFQ [**Quotations**] must not include documents or reference relating to any other quotation or proposal. Any additional conditions must be embodied in an accompanying letter.

## 2 Broad-Based Black Economic Empowerment [B-BBEE]

Transnet fully endorses and supports the Government's Broad-Based Black Economic Empowerment Programme and it would therefore prefer to do business with local business enterprises who share these same values. As described in more detail in the attached B-BBEE Claim Form Transnet will allow a "preference" to companies who provide a valid B-BBEE Verification Certificate.

The value of this bid is estimated to be below R1 000 000 (all applicable taxes included) and therefore the **80/20** system shall be applicable.

Respondents are required to complete Annexure A [the B-BBEE Preference Point Claim Form] and submit it together with proof of their B-BBEE Status as stipulated in the Claim Form in order to obtain preference points for their B-BBEE status.

Note: Failure to submit a valid and original B-BBEE certificate or a certified copy thereof at the Closing Date of this RFQ will result in a score of zero being allocated for B-BBEE.

## 2.1 **B-BBEE Improvement Plan**

2.2 Transnet encourages its Suppliers/Service Providers to constantly strive to improve their B-BBEE rating. Whereas Respondents will be allocated points in terms of a preference point system based on its B-BBEE scorecard to be assessed as detailed in paragraph 2.1 above, in addition to such scoring, Transnet also requests that Respondents submit a B-BBEE improvement plan. Respondents are therefore requested to indicate the extent to which the extent to which they will maintain or improve their B-BBEE status over the contract period. Respondents are requested to

submit their B-BBEE Improvement Plan as an additional document with their Proposals by completion of *Annexure* A appended hereto.

#### 3 Communication

Respondents are warned that a response will be liable for disqualification should any attempt be made by a Respondent either directly or indirectly to canvass any officer(s) or employee of Transnet in respect of this RFQ between the closing date and the date of the award of the business.

A Respondent may, however, before the closing date and time, direct any written enquiries relating to the RFQ to the following Transnet employee:

Name: Morris Mhlongo

Email: morris.mhlongo@transnet.net

Telephone: (012) 315 4122

Respondents may also, at any time **after the closing date of the RFQ**, communicate with the Buyer of the Transnet Freight Rail on any matter relating to its RFQ response:

Name: Matete Madisha

Email: <u>matete.madisha@transnet.net</u>

Telephone: (011) 878 7070

## 4 NO SITE BRIEFING WILL BE CONDUCTED IN THIS RFQ DOCUMENT.

- Bidders who downloaded the document are required to send their contact details to the following address: <a href="mailto:Dudu.Mkhwebane@transnet.net">Dudu.Mkhwebane@transnet.net</a> or <a href="mailto:Gloria.Nhlapo@transnet.net">Gloria.Nhlapo@transnet.net</a> before Wednesday, **03 November 2016** before 15H00.
- This is to ensure that any required communication (e.g. addenda to the RFQ) in relation to this RFQ reaches those intending to tender.
- Transnet will not be held liable if Bidders do not respond by this date and do not receive the latest information regarding this RFQ as a result thereof.

#### 5 Legal Compliance

The successful Respondent shall be in full and complete compliance with any and all applicable national and local laws and regulations.

## 6 Changes to Quotations

Changes by the Respondent to its submission will not be considered after the closing date and time.

#### 7 Pricing

All prices must be quoted in South African Rand on a fixed price basis, excluding VAT.

## 8 Prices Subject to Confirmation

Prices quoted which are subject to confirmation will not be considered.

## 9 Binding Offer

Any Quotation furnished pursuant to this Request shall be deemed to be an offer. Any exceptions to this statement must be clearly and specifically indicated.

#### 10 Disclaimers

Transnet is not committed to any course of action as a result of its issuance of this RFQ and/or its receipt of a Quotation in response to it. Please note that Transnet reserves the right to:

- modify the RFQ's goods / service(s) and request Respondents to re-bid on any changes;
- reject any Quotation which does not conform to instructions and specifications which are detailed herein;
- disqualify Quotations submitted after the stated submission deadline;
- not necessarily accept the lowest priced Quotation or an alternative bid;
- reject all Quotations, if it so decides;
- place an order in connection with this Quotation at any time after the RFQ's closing date;
- award only a portion of the proposed goods / service/s which are reflected in the scope of this RFQ;
- split the award of the order/s between more than one Supplier/Service Provider should it at
  Transnet's discretion be more advantageous in terms of, amongst others, cost or developmental
  considerations; or
- make no award at all.

Should a contract be awarded on the strength of information furnished by the Respondent, which after conclusion of the contract, is proved to have been incorrect, Transnet reserves the right to cancel the contract.

Transnet reserves the right to award business to the highest scoring bidder/s unless objective criteria justify the award to another bidder.

Transnet reserves the right to conduct Post Tender Negotiations (PTN) with selected Respondents or any number of short-listed Respondents, such PTN to include, at Transnet's discretion, any evaluation criteria listed in the RFQ document.

Should the preferred bidder fail to sign or commence with the contract within a reasonable period after being requested to do so, Transnet reserves the right to award the business to the next highest ranked bidder, provided that he/she is still prepared to provide the required goods at the quoted price.

Transnet urges its clients, suppliers and the general public to report any fraud or corruption to TIP-OFFS ANONYMOUS: 0800 003 056

## 11. SCOPE OF REQUIREMENTS

#### 11.1. INTERNAL & EXTERNAL TANK CLEANING AND VAREC GAUGE CALIBRATION ON TANK NO.

The diesel storage tank has not been cleaned over 5 years and it is evident that there is debris, algae deposit at the bottom of the tank. Petro chemical standards that fuel storage tanks should be routine cleaned every 5 years. This tank No 1 is long overdue for the clean-up. The varec level gauge is also out of calibration and it requires repairs then calibrated during this period of tank cleaning exercise. The shell thickness test should be performed to determine the material corrosion rate. This entire works should be performed under the guidance of API and SANS standard to ensure statutory compliance.

## 11.2. PROPOSED SCOPE OF WORKS FOR INTERNAL CLEANING:

- 11.2.1 Pump product from TK1 to TK2, tanks should be emptied to the base minimum.
- 11.2.2 Isolate all piping, drainage system and valves connecting to the Tank, if valves are to be closed then they are to be protected against inadvertent operation by the use of pneumatic or electric isolation of the actuator, and in case of manual valves the hand wheels are to be removed, to ensure isolation.
- 11.2.3 Open all manholes to vent the tank 24hrs before start of work.
- 11.2.4 All tank mounted electrical equipment (except earthing and bonding cables) is to be isolated at the distribution system. Tank cathodic protection systems shall be disconnected 24 hours before any work is to commence to allow depolarization to take place.
- 11.2.5 Perform gas testing gas testing prior to any work taking place and permit and safety plan required.
- 11.2.6 Suck sludge deposit inside the tank via super sucker tanker and clean inner walls then dispose sludge in the dedicated disposal site in accordance with hazardous disposal requirements and obtain disposable certificate for TFD.
- 11.2.7 Clean tank floors and walls then sandblast then coat the internal with specific coating pigments including all nozzles.
- 11.2.8 Repair the Varec gauge then calibrate it and issue TFD with a certificate.

#### 11.3. REQUIREMENTS

- 11.3.1 All work to be done as per API 653 standards.
- 11.3.2 Transnet Safety compliance and full PPE.
- 11.3.3Ensure conformance to Safety requirements for the confined space entry as specified by OSHACT.
- 11.3.4 Method statement and the risk assessments must be attached to the quote.
- 11.3.5 Contractor to provide a **gas tester** during tank cleaning process to monitor the level of hydrocarbons, with a valid calibration certificate.
- 11.3.6 Competent inspector according API code.

#### 11.4. **WATER RUN**

Fill the Tank with water 3/4 levels then open all the drain valves to flush lines them.

## 11.5. SITE INFORMATION

Ermelo diesel Depot is located in Mpumalanga province, Ermelo local municipality, 60 Platina street,

Site infrastructure and operations are summarised as follows:

Main Site Activity: Locomotive movement facility

Main Infrastructure:

- Rail Tank Car Decanting Area
- Spill Containment Area
- Tankage (Diesel Storage Tanks)
- Tank Bund
- Locomotive Refuelling Area
- Fuel Pump House
- Drainage System
- Oil Separator
- Workshop
- Offices

## Tankage:

- Ermelo has Two x 943m³ each above ground (A/G) diesel storage tanks within a bund area.
- Tank A and B are interconnected at both inlet and outlet though each tank has its own inlet and outlet isolation valves.
- Tank A is currently in service, Tank B is out of service and isolated by inlet and outlet valves, though it still has some fuel in it estimated to be ±139000 ltrs as per ATG indication.

## FOR THE PROVISION TO PERFORM INTERNAL DIESEL TANK CLEANING AND REFURBISHMENT AT ERMELO DEPORT

#### **CLOSING VENUE:**

TRANSNET FREIGHT RAIL, NZASM BUILDING,
TENDER ADVICE CENTRE, GROUND FLOOR, ROOM G16
CORNER OF PAUL KRUGER AND MINNAAR STREET
PRETORIA, 0001

CLOSING DATE & TIME: 04 NOVEMBER 2016 AT 10:00 VALIDITY PERIOD: 90 DAYS

# SECTION 2 EVALUATION CRITERA AND RETURNABLE DOCUMENTS

#### 12 EVALUATION CRITERIA

Transnet will utilise the following criteria [not necessarily in this order] in choosing a Supplier/Service Provider, if so required:

Criterion/Criteria	Explanation
Administrative	<ul> <li>Completeness of response and returnable documents</li> <li>Submission of Essential Documents / Schedules</li> <li>Submission of Other Documents / Schedules</li> <li>All pages of the tender submission is signed by the Bidder/Respondent</li> </ul>
Substantive responsiveness	<ul> <li>Prequalification criteria, if any, must be met and</li> <li>Whether the Bid materially complies with the scope and/or specification given without any material deviations or qualifications.</li> </ul>
Functionality Threshold	Prequalification criteria, if any, must be met and whether the Bid materially complies with the scope and/or specification given.  Complete Delivery period (page 11)- 30% Complete Proven experience of diesel tank cleaning (Annexure B) - 70%
	Respondents are to note that functionality is included as a technical threshold with a prescribed minimum percentage of <b>80%</b> must be obtained in order to advance to next stage 3.

Final weighted	•	80 - Pricing and price basis [firm]
evaluation based	•	20 - B-BBEE status of company - Preference points will be awarded to a bidder
on 80/20		for attaining the B-BBEE status level of contribution in accordance with the table
preference point		indicated in Annexure A: B-BBEE Claim Form.

#### 13 Validity Period

Transnet desires a validity period of 90 [ninety] Business Days from the closing date of this RFQ. This RFQ is valid until **31 January 2016**.

## 14 Disclosure of Prices Quoted

Respondents must indicate here whether Transnet may disclose their quoted prices and conditions to other Respondents:

YES	NO	

#### 15. Returnable Documents

**Returnable Documents** means all the documents, Sections and Annexures, as listed in the tables below.

All Returnable Sections, as indicated in the header and footer of the relevant pages, must be signed, stamped and dated by the Respondent.

Respondents are required to submit with their Quotations the <u>mandatory Returnable</u>
 <u>Documents</u>, as detailed below.

Failure to provide all these Mandatory Returnable Documents at the Closing Date and time of this RFQ will result in a Respondent's disqualification. Respondents are therefore urged to ensure that <u>all</u> these Documents are returned with their Quotations.

Please confirm submission of these mandatory Returnable Documents by so indicating [Yes or No] in the tables below:

b) In addition to the requirements of section (a) above, Respondents are further required to submit with their Quotations the following **essential Returnable Documents** as detailed below.

Failure to provide all these Returnable Documents may result in a Respondent's disqualification. Respondents are therefore urged to ensure that <u>all</u> these documents are returned with their Quotations.

	Essential Returnable Documents	
-	SECTION 2: Evaluation criteria and list of returnable documents	
-	SECTION 4 : RFQ Declaration and Breach of Law Form	
-	Valid and original, or a Certified copy, of your entity's B-BBEE Verification	
	Certification as per the requirements stipulated in Annexure A: B-BBEE Claims	

	Essential Returnable Documents	Submitted [Yes or No]
	Form	
	Note: failure to provide these required documents at the closing date and time of	
	the RFQ will result in an automatic score of zero being allocated for preference	
-	Original valid Tax Clearance Certificate [Consortia / Joint Ventures must submit a	
	separate Tax Clearance Certificate for each party]	
-	Original/Confirmation Letter of Good Standing from Department of Labour	
-	Previous experience relevant to project	
-	Period to complete the project	

In terms of paragraph 5.6 of the NATIONAL TREASURY SCM INSTRUCTION NO 4 OF 2017/2017, which became effective on 1 May2016, Transnet may only award bids to suppliers after verifying that the supplier is registered as prospective suppliers on the National Treasury Central Supplier Database.

Supplier Number	Unique Registration Reference	Yes/No

If Yes column above, please confirm registration by providing National Treasury Unique Vendor Number

If No column above, please register your company on the National Treasury Central Supplier Database and
confirm registration by submitting National Treasury with "MAAA" Supplier Reference number.

## **CONTINUED VALIDITY OF RETURNABLE DOCUMENTS**

The successful Respondent will be required to ensure the validity of all returnable documents, including but not limited to its Tax Clearance Certificate and valid B-BBEE Verification Certificate, for the duration of any contract emanating from this RFQ. Should the Respondent be awarded the contract [the Agreement] and fail to present Transnet with such renewals as and when they become due, Transnet shall be entitled, in addition to any other rights and remedies that it may have in terms of the eventual Agreement, to terminate such Agreement forthwith without any liability and without prejudice to any claims which Transnet may have for damages against the Respondent.

## SECTION 3 QUOTATION FORM

T	/We				
1/	VVC				

hereby offer to supply the goods/services at the prices quoted in the Price Schedule below, in accordance with the conditions related thereto.

I/We agree to be bound by those terms and conditions in:

- the Standard RFQ Terms and Conditions for the Supply of Goods or Services to Transnet; and
- any other standard or special conditions mentioned and/or embodied in this Request for Quotation.

I/We accept that unless Transnet should otherwise decide and so inform me/us, this Quotation [and, if any, its covering letter and any subsequent exchange of correspondence], together with Transnet's acceptance thereof shall constitute a binding contract between Transnet and me/us.

I/We further agree that if, after I/we have been notified of the acceptance of my/our Quotation, I/we fail to deliver the said goods/service/s within the delivery lead-time quoted, Transnet may, without prejudice to any other legal remedy which it may have, cancel the order and recover from me/us any expenses incurred by Transnet in calling for Quotations afresh and/or having to accept any less favourable offer.

## **Price Schedule**

I/We quote as follows for the service required, on a "delivered nominated destination" basis, excluding VAT:

Description	Unit	QTY	Unit Price	Total Price
Site Safety File & Supervision	Sum	1		
Site Establishment	Sum	1		
Site De- Establishment	Sum	1		
Supply of portable pump	Sum	1		
Supply of all isolation equipment	Sum	1		
Prepare/Clean tank for API inspection	Sum	1		
Disposal of sludge & effluent	Sum	1		
Sub Total (Excluding VAT)				
Vat @ 14%				
Total Price Including VAT				

N.B.	Delivery Lead-Time from date of purchase order :	_[days/weeks]
	(how long it will take to complete the whole project)	

## **Notes to Pricing:**

- a) All Prices must be quoted in South African Rand, exclusive of VAT
- b) To facilitate like-for-like comparison bidders must submit pricing strictly in accordance with this price schedule and not utilise a different format. Deviation from this pricing schedule could result in a bid being disqualified.

Please note that should you have offered a discounted price(s), Transnet will only consider such price discount(s) in the final evaluation stage if offered on an unconditional basis.

By signing this Quotation Form the Respondent is deemed to acknowledge that he/she has made himself/herself thoroughly familiar, and agrees, with all the conditions governing this RFQ, including those contained in any printed form stated to form part hereof, including but not limited to the documents stated below and Transnet SOC Ltd will recognise no claim for relief based on an allegation that the Respondent overlooked any such condition or failed properly to take it into account for the purpose of calculating tendered prices or otherwise:

- 1. Specifications and drawings included in this RFQ if applicable; and
- 2. The following documents all of which are available on Transnet's website or upon request:
  - 2.1. General Bid Conditions;
  - 2.2. Standard RFQ Terms and Conditions for the Supply of Goods or Services to Transnet;
  - 2.3. Supplier Integrity Pact;
  - 2.4. Non-disclosure Agreement; and
  - 2.5. Vendor Application Form and all supporting documents (first time vendors only) Alternatively, for all existing vendors, please provide vendor number(s) here:

Transnet Operating Division	Unique Vendor Number	Yes / No
Transnet Group		
TFR, etc.		
CSD Number		

In the Yes/No column above, please confirm that all the information e.g. company address and contact details, banking details etc. are still correct as at the time of allocation of the vendor number(s). Alternatively, Respondents are required to provide the updated information with their bid submission.

SIGNED at	on this	day of	20
SIGNATURE OF WITNESSES		ADDRESS OF WITNESSES	
1			
Name			
2			
Name			
SIGNATURE OF RESPONDENT'S AUTHOR	ISED REPRESEN	NTATIVE:	
NAME:			
DESIGNATION:			

Respondent's Signature

## **SECTION 4**

## RFQ DECLARATION AND BREACH OF LAW FORM

NAME	OF ENTITY:
	We do hereby certify that:
1. which	Transnet has supplied and we have received appropriate responses to any/all questions [as applicable] were submitted by ourselves for RFQ Clarification purposes;
2. [ <b>RFQ</b> ]	we have received all information we deemed necessary for the completion of this Request for Quotation;
has ha busine post-co	we have been provided with sufficient access to the existing Transnet facilities/sites and any and all information relevant to the Supply of the Goods as well as Transnet information and Employees, and sufficient time in which to conduct and perform a thorough due diligence of Transnet's operations and assets used by Transnet. Transnet will therefore not consider or permit any pre-orbitract verification or any related adjustment to pricing, service levels or any other provisions/conditions on any incorrect assumptions made by the Respondent in arriving at his Bid Price.
	at no stage have we received additional information relating to the subject matter of this RFQ from let sources, other than information formally received from the designated Transnet contact(s) as lated in the RFQ documents;
	we are satisfied, insofar as our entity is concerned, that the processes and procedures adopted by set in issuing this RFQ and the requirements requested from Bidders in responding to this RFQ have been cited in a fair and transparent manner; and
employ	furthermore, we declare that a family, business and/or social relationship <b>exists / does not exist</b> as applicable] between an owner / member / director / partner / shareholder of our entity and ar wee or board member of the Transnet Group including any person who may be involved in the evaluation adjudication of this Bid.
7. <b>not</b> [d	In addition, we declare that an owner / member / director / partner / shareholder of our entity is / is elete as applicable] an employee or board member of the Transnet Group.
8. followi	If such a relationship as indicated in paragraph 6 and/or 7 exists, the Respondent is to complete the ng section:
	IAME OF OWNER/MEMBER/DIRECTOR/ IER/SHAREHOLDER: ADDRESS:
Indicat	re nature of relationship with Transnet:
	·

Respondent's Signature

[Failure to furnish complete and accurate information in this regard will lead to the disqualification of a response and may preclude a Respondent from doing future business with Transnet]

9. We declare, to the extent that we are aware or become aware of any relationship between ourselves and Transnet [other than any existing and appropriate business relationship with Transnet] which could unfairly advantage our entity in the forthcoming adjudication process, we shall notify Transnet immediately in writing of such circumstances.

#### **BREACH OF LAW**

10. We further hereby certify that I/we have/have not been [delete as applicable] found guilty during the preceding 5 [five] years of a serious breach of law, including but not limited to a breach of the Competition Act, 89 of 1998, by a court of law, tribunal or other administrative body. The type of breach that the Respondent is required to disclose excludes relatively minor offences or misdemeanours, e.g. traffic offences. This includes the imposition of an administrative fine or penalty.

Where found guilty of such a serious breach, please disclose:

NATURE OF BREACH:
DATE OF BREACH:
Furthermore, I/we acknowledge that Transnet SOC Ltd reserves the right to exclude any
Respondent from the bidding process, should that person or entity have been found guilty of a
serious breach of law, tribunal or regulatory obligation.

SIGNED at	_ on this day of 20
For and on behalf of	AS WITNESS:
duly authorised hereto	
Name:	Name:
Position:	Position:
Signature:	Signature:
Date:	Registration No of Company/CC
Place:	Registration Name of Company/CC

#### **Section 5: SUPPLIER DECLARATION FORM**

Respondents are to furnish the following documentation and complete the Vendor Application Form below:

- Original cancelled cheque OR letter from the Respondent's bank verifying banking details [with bank stamp]
- 2. **Certified copy** of Identity Document(s) of Shareholders/Directors/Members [where applicable]
- **3. Certified copies** of the relevant company registration documents from Companies and Intellectual Property Commission (CIPC)
- **4. Certified copies** of the company's shareholding/director's portfolio
- 5. **Original** letterhead confirm physical and postal addresses
- 6. **Original** valid SARS Tax Clearance Certificate [RSA entities only]
- 7. **Certified copy** of VAT Registration Certificate [RSA entities only]
- 8. **A valid and original** B-BBEE Verification Certificate / sworn affidavit **or certified copy** thereof meeting the requirements for B-BBEE compliance as per the B-BBEE Codes of Good Practice; **Certified copy** of valid Company Registration Certificate [if applicable]

Note: No agreement shall be awarded to any South African Respondent whose tax matters have not been declared by SARS to be in order

Company Trading Name									
Company Registere									
Company Registrat	ion Number Or	ID Number If A S	Sole Pr	oprietor					
Form of entity	СС	Trust	Pty L	Ltd Limited		d	Partnership	Sole F	Proprietor
How many years has your company been in business									
VAT number (if reg	jistered)								
Company Telephor	ne Number								
Company Fax Number									
Company E-Mail Address									
Company Website Address									
Bank Name				Branch code	ı & Brar	nch			
Account Holder				Bank a	iccount er				
Postal Address							·		
rusiai Addiess								Code	
Physical Address									
111,3ical Address							Code		

Contact Person										
Designation										
Telephone										
Email										
Annual Turnover Rar	nge (Last Fi	nancial Year)	< R5 Million			R5-35 million	1		> R35 million	
Does Your Company	Provide		Products	oducts		Services			Both	
Area Of Delivery			National			Provincial		L	.ocal	
Is Your Company A F	Public Or Pr	ivate Entity				Public		F	Private	
Does Your Company	Have A Tax	Directive Or IR	RP30 Certific	ate		Yes		ľ	No	
Main Product Or Serv	ice Supplie	d (E.G.: Station	ery/Consult	ing)						
BEE Ownership De	tails								<u> </u>	
% Black		% Black wom	en			% Disabled person/s		on/s		
Ownership		ownership				ownership				
Does your company	have a BEE	certificate			Yes	No				
What is your broad b	ased BEE s	tatus (Level 1 to	o 9 / Unkno	wn)						
How many personnel does the firm employ				Perma	anent	Part tir				
Transnet Contact Per	rson									
Contact number										
Transnet operating o	livision									
1 3										
Duly Authorised To	o Sign For	And On Behal	f Of Firm /	Org	anisat	tion				
Name					[	Designation				
Signature	Signature				Date					
	<b>-</b>				<u> </u>					
Stamp And Signature Of Commissioner Of Oath										
Name					[	Date				
Signature			٦	Геlephone						

#### **ANNEXURE A: B-BBEE PREFERENCE POINTS CLAIM FORM**

This preference form contains general information and serves as a claim for preference points for Broad-Based Black Economic Empowerment [**B-BBEE**] Status Level of Contribution.

#### 1. INTRODUCTION

- 1.1 A total of 20 preference points shall be awarded for B-BBEE Status Level of Contribution.
- 1.2 Failure on the part of a Bidder to fill in and/or to sign this form and submit a B-BBEE Verification Certificate from a Verification Agency accredited by the South African Accreditation System [SANAS] or a Registered Auditor approved by the Independent Regulatory Board of Auditors [IRBA] or an Accounting Officer as contemplated in the Close Corporation Act [CCA] together with the bid will be interpreted to mean that preference points for B-BBEE Status Level of Contribution are not claimed.
- 1.3 Transnet reserves the right to require of a Bidder, either before a Bid is adjudicated or at any time subsequently, to substantiate any claim in regard to preferences, in any manner required by Transnet.

#### 2. GENERAL DEFINITIONS

- 2.1 "all applicable taxes" include value-added tax, pay as you earn, income tax, unemployment insurance fund contributions and skills development levies;
- 2.2 **"B-BBEE"** means broad-based black economic empowerment as defined in section 1 of the Broad-Based Black Economic Empowerment Act;
- 2.3 "B-BBEE status of contributor" means the B-BBEE status received by a measured entity based on its overall performance using the relevant scorecard contained in the Codes of Good Practice on Black Economic Empowerment, issued in terms of section 9(1) of the Broad-Based Black Economic Empowerment Act;
- 2.4 **"Bid"** means a written offer in a prescribed or stipulated form in response to an invitation by Transnet for the provision of goods, works or services;
- 2.5 **"Broad-Based Black Economic Empowerment Act"** means the Broad-Based Black Economic Empowerment Act, 2003 [Act No. 53 of 2003];
- 2.6 **"comparative price"** means the price after the factors of a non-firm price and all unconditional discounts that can utilised have been taken into consideration;
- 2.7 "consortium or joint venture" means an association of persons for the purpose of combining their expertise, property, capital, efforts, skills and knowledge in an activity for the execution of a contract;
- 2.8 "contract" means the agreement that results from the acceptance of a bid by Transnet;
- 2.9 "EME" means any enterprise with an annual total revenue of R5 [five] million or less as per the 2007 version of the B-BBEE Codes of Good Practice and means any enterprise with an annual total revenue of R10 [ten] million or less as per the Revised Codes of Good Practice issued on 11 October 2013 in terms of Government Gazette No. 36928;
- 2.10 "firm price" means the price that is only subject to adjustments in accordance with the actual

increase or decrease resulting from the change, imposition, or abolition of customs and excise duty and any other duty, levy, or tax, which, in terms of the law or regulation, is binding on the contractor and demonstrably has an influence on the price of any supplies, or the rendering costs of any service, for the execution of the contract;

- 2.11 "functionality" means the measurement according to predetermined norms, as set out in the bid documents, of a service or commodity that is designed to be practical and useful, working or operating, taking into account, among other factors, the quality, reliability, viability and durability of a service and the technical capacity and ability of a bidder;
- 2.12 "non-firm prices" means all prices other than "firm" prices;
- 2.13 "person" includes reference to a juristic person;
- 2.14 "QSE" means any enterprise with an annual total revenue between R5 [five] million and R35 [thirty five] million as per the 2007 version of the B-BBEE Codes of Good Practice and means any enterprise with an annual total revenue of between R10 [ten] million and R50 [fifty] million as per the Revised Codes of Good Practice issued on 11 October 2013 in terms of Government Gazette No. 36928
- 2.15 "**rand value**" means the total estimated value of a contract in South African currency, calculated at the time of bid invitations, and includes all applicable taxes and excise duties;
- 2.16 "subcontract" means the primary contractor's assigning or leasing or making out work to, or employing another person to support such primary contractor in the execution of part of a project in terms of the contract;
- 2.17 **"total revenue"** bears the same meaning assigned to this expression in the Codes of Good Practice on Black Economic Empowerment, issued in terms of section 9(1) of the Broad-Based Black Empowerment Act and promulgated in the Government Gazette on 9 February 2007;
- 2.18 **"trust"** means the arrangement through which the property of one person is made over or bequeathed to a trustee to administer such property for the benefit of another person; and
- 3. "trustee" means any person, including the founder of a trust, to whom property is bequeathed in ADJUDICATION USING A POINT SYSTEM
- 3.1 The Bidder obtaining the highest number of total points for the evaluation criteria as enumerated in Section 2 of the RFP will be awarded the contract, unless objective criteria justifies the award to another bidder.
- 3.2 Preference points shall be calculated after prices have been brought to a comparative basis taking into account all factors of non-firm prices and all unconditional discounts.
- 3.3 Points scored will be rounded off to 2 [two] decimal places.
- In the event of equal points scored, the Bid will be awarded to the Bidder scoring the highest number of preference points for B-BBEE.
- 3.5 However, when functionality is part of the evaluation process and two or more Bids have scored equal points including equal preference points for B-BBEE, the successful Bid will be the one scoring the highest score for functionality.
- 3.6 Should two or more Bids be equal in all respect, the award shall be decided by the drawing of lots.

#### 4. POINTS AWARDED FOR B-BBEE STATUS LEVEL OF CONTRIBUTION

4.1 In terms of the Preferential Procurement Regulations, 2011, preference points shall be awarded to a Bidder for attaining the B-BBEE status level of contribution in accordance with the table below:

B-BBEE Status Level of Contributor	Number of Points [Maximum 20]	Number of Points [Maximum 10]
1	20	10
2	18	9
3	16	8
4	12	5
5	8	4
6	6	3
7	4	2
8	2	1
Non-compliant contributor	0	0

- 4.2 Bidders who qualify as EMEs in terms of the 2007 version of the Codes of Good Practice must submit a certificate issued by an Accounting Officer as contemplated in the CCA or a Verification Agency accredited by SANAS or a Registered Auditor. Registered auditors do not need to meet the prerequisite for IRBA's approval for the purpose of conducting verification and issuing EME's with B-BBEE Status Level Certificates.
- 4.3 Bidders who qualify as EMEs in terms of the Revised Codes of Good Practice issued on 11 October 2013 in terms of Government Gazette No. 36928 are only required to obtain a sworn affidavit on an annual basis confirming that the entity has an Annual Total Revenue of R10 million or less and the entity's Level of Black ownership.
- 4.4 In terms of the 2007 version of the Codes of Good Practice, Bidders other than EMEs must submit their original and valid B-BBEE status level verification certificate or a certified copy thereof, substantiating their B-BBEE rating issued by a Registered Auditor approved by IRBA or a Verification Agency accredited by SANAS.
- In terms of the Revised Codes of Good Practice issued on 11 October 2013 in terms of Government Gazette No. 36928, Bidders who qualify as QSEs are only required to obtain a sworn affidavit on an annual basis confirming that the entity has an Annual Total Revenue of R50 million or less and the entity's Level of Black ownership. Large enterprises must submit their original and valid B-BBEE status level verification certificate or a certified copy thereof, substantiating their B-BBEE rating issued by a Registered Auditor approved by IRBA or a Verification Agency accredited by SANAS.
- 4.6 A trust, consortium or joint venture will qualify for points for its B-BBEE status level as a legal entity, provided that the entity submits its B-BBEE status level certificate.
- 4.7 A trust, consortium or joint venture will qualify for points for their B-BBEE status level as an unincorporated entity, provided that the entity submits their consolidated B-BBEE scorecard as if they were a group structure and that such a consolidated B-BBEE scorecard is prepared for every separate bid.
- 4.8 Tertiary institutions and public entities will be required to submit their B-BBEE status level certificates in terms of the specialised scorecard contained in the B-BBEE Codes of Good Practice.

- 4.9 A person will not be awarded points for B-BBEE status level if it is indicated in the Bid documents that such a Bidder intends subcontracting more than 25% [twenty-five per cent] of the value of the contract to any other enterprise that does not qualify for at least the same number of points that such a Bidder qualifies for, unless the intended subcontractor is an EME that has the capability and ability to execute the subcontract.
- 4.10 A person awarded a contract may not subcontract more than 25% [twenty-five per cent] of the value of the contract to any other enterprise that does not have an equal or higher B-BBEE status level than the person concerned, unless the contract is subcontracted to an EME that has the capability and ability to execute the subcontract.
- 4.11 Bidders are to note that in terms of paragraph 2.6 of Statement 000 of the Revised Codes of Good Practice issued on 11 October 2013 in terms of Government Gazette No. 36928, any representation made by an entity about its B-BBEE compliance must be supported by suitable evidence or documentation. As such, Transnet reserves the right to request such evidence or documentation from Bidders in order to verify any B-BBEE recognition claimed.

<b>5.</b> 5.1	B-BBEE STATUS AND SUBCONTRACTING  Bidders who claim points in respect of B-BBEE Status Level of Contribution must complete the following:								
	-	tatus Level of Contributor = [maximum of 10 points]							
	Note: Po reflected issued by	ints claimed in respect of this paragraph 5.1 must be in accordance with the table in paragraph 4.1 above and must be substantiated by means of a B-BBEE certificate a Verification Agency accredited by SANAS or a Registered Auditor approved by IRBA or affidavit in the case of an EME or QSE.							
5.2	Subcontra	cting:							
	Will any լ	portion of the contract be subcontracted? YES/NO [delete which is not applicable]							
	If YES, in	dicate:							
	(i)	What percentage of the contract will be subcontracted?%							
	(ii)	The name of the subcontractor							
	(iii)	The B-BBEE status level of the subcontractor							
	(iv)	Is the subcontractor an EME? YES/NO							
5.3	Declaration	with regard to Company/Firm							
	(i)	Name of Company/Firm							
	(ii)	VAT registration number							
	(iii)	Company registration number							
	(iv)	Type of Company / Firm [TICK APPLICABLE BOX]							
		□ Partnership/Joint Venture/Consortium							
		☐One person business/sole propriety							
		□Close Corporations							

Respondent's Signature Date & Company Stamp

□Company (Pty) Ltd

1.

2.

	(v)	Describe Principal Business Activities
	(vi)	Company Classification [TICK APPLICABLE BOX]
		□Manufacturer
		□Supplier
		□ Professional Service Provider
	(vii)	☐ Other Service Providers, e.g Transporter, etc  Total number of years the company/firm has been in business
D DECL	.ARAT	TION
ve, the	unde	rsigned, who warrants that he/she is duly authorised to do so on behalf of the
mpany/f	īrm, c	ertify that points claimed, based on the B-BBEE status level of contribution indicated in
ragraph	4 abo	ve, qualifies the company/firm for the preference(s) shown and I $\slash\hspace{-0.4em}$ we acknowledge that:
	(i)	The information furnished is true and correct.
	(ii)	In the event of a contract being awarded as a result of points claimed as shown in
		paragraph 6 above, the contractor may be required to furnish documentary proof to the
		satisfaction of Transnet that the claims are correct.
	(iii)	If the B-BBEE status level of contribution has been claimed or obtained on a fraudulent
		basis or any of the conditions of contract have not been fulfilled, Transnet may, in
		addition to any other remedy it may have:
		(a) disqualify the person from the bidding process;  (b) recover costs lesses or demands it has incurred or suffered as a result of that
		<ul><li>(b) recover costs, losses or damages it has incurred or suffered as a result of that person's conduct;</li></ul>
		(c) cancel the contract and claim any damages which it has suffered as a result of
		having to make less favourable arrangements due to such cancellation;
		(d) restrict the Bidder or contractor, its shareholders and directors, and/or associated
		entities, or only the shareholders and directors who acted in a fraudulent manner,
		from obtaining business from Transnet for a period not exceeding 10 years, after
		the audi alteram partem [hear the other side] rule has been applied; and/or
		(e) forward the matter for criminal prosecution.
WITN	IESSE	s:
		SIGNATURE OF BIDDER
		DATE:

## **ANNEXURE B - REFERENCES**

Please indicate below the company names and contact details of existing customers whom Transnet may contact to seek third party evaluations of your current service levels:

Company Name	Nature of work	Value of work	Contact details e.g. telephone numbers	Year completed